

FOR THE RECORD
CMS PILOT PROGRAM IN SILICON VALLEY
AUGUST 2001

Chemical Strategies Partnership (CSP) has teamed with The Santa Clara County Pollution Prevention Program (SCCP2 Program) and the Silicon Valley Manufacturing Group to introduce a region-wide pilot program initiative, introducing the chemical management services (CMS) business model to manufacturing companies and other stakeholders. The goal of the partnership is to reduce the use and release of toxic chemicals in the Silicon Valley region through the transformation of the chemical supply chain. The project is being funded by the U.S. EPA, Region 9, the Steven and Michele Kirsch Foundation, and the San Francisco Foundation and presents a unique opportunity for manufacturing professionals and other organizations in Silicon Valley.

The program kicked-off with an industry wide workshop in November 2000. The workshop featured panelists from successful CMS programs as well as practical information on how to evaluate your company's chemical costs and how to begin a CMS program. A total of 33 representatives of Silicon Valley manufacturing companies and other stakeholders attended the workshop in November.

Much progress has been made with three companies to date. Seagate Technology, Analog Devices, and Stanford Linear Accelerator Center (SLAC) are the three companies participating in the Silicon Valley CMS Pilot Program. As participants in the program, these three companies have committed to work with CSP to conduct an analysis of their current chemical management system, consider initiating a CMS program at their facility(ies) in Silicon Valley, and share the results and outcomes of the process with the public.

Seagate was the first out of the starting blocks, and has nearly completed the process of initiating a CMS program. They went through the Request for Proposal (RFP) and CMS provider selection processes earlier this year and are currently negotiating a CMS contract with their chosen CMS provider, yet to be named publicly. Seagate will begin a worldwide rollout of the program within the next few months. Seagate's facilities in Fremont and Milpitas, CA will be included in the rollout. (*Seagate contact: Scott Gordon, (720) 684-2033, Scott.G.Gordon@seagate.com*)

CSP completed the chemical cost analysis and baseline at **Analog Devices'** facilities in Santa Clara and Sunnyvale in April, and since then, Analog and CSP have been working together to draft and complete an RFP for CMS. Analog expects to release the RFP in September, and is on schedule to begin implementing a CMS program later this year. (*Analog Contact: Bill Kohnen, (408) 562-7365, william.kohnen@analog.com*)

CSP kicked-off the pilot program with **SLAC** in April. SLAC presents the unique opportunity to test the CMS model in a research and development focused facility – a relatively untested environment for the CMS model. CSP is currently in the process of conducting the baseline cost analysis at SLAC's research facility in Menlo Park. CSP is going to present the results of this baseline to the SLAC team in mid-September, and at that point SLAC will choose whether or not to pursue a CMS program. (*SLAC Contact: Butch Byers, 650-926-2465, bbyers@slac.stanford.edu*)

If you are interested in learning more about CMS or the Silicon Valley Project, please check our website at <http://www.chemicalstrategies.org>, or call Darcy Whaley at (415) 421-3405.